

How “Made in the USA” Translates into Dollars and Cents

Why are imported sheet products so inexpensive?

Most imported sheet products are heavily loaded with fillers and regrind ingredients, which are low cost ingredients that significantly degrade the materials performance characteristics.

Do low priced imports meet any specifications?

It is difficult for any product to meet a specification that contains a high percentage of regrind and filler materials, which is the case with most low priced imported sheet materials.

How can a potential buyer of import sheet rubber be assured of consistent product quality from one purchase to the next?

They CANNOT! Unless there is a way of consistently measuring product quality, there is no way to guarantee product uniformity. This is the function of the specification.

How can I be assured that imported product will offer acceptable service in applications?

Without a product specification, which at a minimum tests rubber for heat aging, compression set recovery and possibly oil resistance, there is no way to be sure that a product will perform satisfactorily in an application. It might be acceptable one time and not the other.

HOW CHEAP GETS EXPENSIVE

Do any import sheet suppliers offer products that meet specifications?

Yes, BUT they generally cost much more than their low priced import counterparts and offer little or no price incentive over a similar grade of domestic sheet. When you factor in the extensive lead times to get import sheet products to the USA, it would be hard to find any benefit.

Why are the low priced import sheets heavier than their domestic sheet counterparts?

The specific gravity of fillers and regrind is much higher than the polymer content the products are supposed to contain. The more fillers you use the heavier the product becomes resulting in a higher actual price paid per lineal foot when buying by the pound, as most imported product is sold by the pound.

Why do most import sheet products have such a strong odor?

The use of high levels of regrind rubber is generally the reason for the strong odor. High levels of regrind material significantly degrade the physical properties and performance of the material.

Do you know what you're really getting? Are you really saving?

visit us at warco.com

America's choice for quality rubber.™

Value Added Benefits:

How "Made in the USA" **WARCO BILTRITE** Rubber Products enhance your business

INDUSTRY STANDARDS

Operating for over a combined 195 years, WARCO BILTRITE offers a wide range of rubber products and services for markets including: Agricultural, Military, Oil Industry, Aerospace, Construction, Transportation and the Food Industry. Our pre-tested, proprietary and specification grade formulations and a state-of-the-art development and testing laboratory, provides you with the assurance that our materials will meet the requirements for its intended application whether its a PSA application, chemical resistance, ozone resistance or something more exotic



SAFETY & QUALITY

To assure quality of products delivered, our in-house mixing and two onsite laboratories ensures consistency and provides traceability on all materials. All rubber products supplied by WARCO BILTRITE are in compliance with the Restriction of Hazardous Substances (ROHS) Directive 2002/95/EC.* Compliance certificates can be provided upon request.

DEPTH & BREADTH OF PRODUCT LINES

WARCO BILTRITE's production capabilities include Thin to Heavy Gauge Sheet Rubber, Rubber Matting, Extruded Rubber products, and a myriad of Custom Molding capabilities. We stock Thin and Heavy Gauge Sheet Rubber - including Unsupported, C.I. (both Regular and Reduced Ply), "Adhesive-Backed", "FDA Series", "PSA Ready", and "TUFF-STUFF" -- for immediate shipment from our California and Mississippi-based warehouse facilities. This includes products that meet or exceed DOD and Military, AMS, ASTM, NSF, and FDA (Food Grade) Specifications.

RESPONSIVE MANUFACTURE TO ORDER CAPABILITY

WARCO BILTRITE's local inventories coupled with two domestic ISO 9001:2000 accredited manufacturing facilities ensure quality and prompt delivery of the best rubber compound for your application. We provide a comprehensive compound development service covering all stages of involvement from the initial inquiry through development to the supply of the finished product. Contact us today to find out how WARCO BILTRITE's extensive catalog of tested and proven compounds, coupled with our manufacturing capabilities will make WARCO BILTRITE your choice for all of your rubber requirements.

* Specific flame retardant and electrical grades of TPR and Silicone are not in compliance with ROHS.

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